

# LIBATION STATION

PRESENTED JUNE 2022

DETAILED PROFIT & LOSS	JAN	FEB	MAR	Q1 TOTAL	APR	MAY	JUN	Q2 TOTAL	JUL	AUG	SEPT	Q3 TOTAL	OCT	NOV	DEC	Q4 TOTAL	YR TOTAL
<b>GROSS PROFIT</b>	\$ 9,030.00	\$ 13,809.95	\$ 15,392.65	\$ 38,232.60	\$ 75,730.05	\$ 77,380.05	\$ 81,780.60	\$ 234,890.70	\$ 85,778.55	\$ 88,766.70	\$ 93,881.70	\$ 268,426.95	\$ 947,071.95	\$ 12,959.10	\$ 15,750.90	\$ 975,781.95	\$ 1,517,332.20
<b>TOTAL EXPENSES</b>	\$ 5,730.80	\$ 8,407.57	\$ 9,293.88	\$ 23,432.26	\$ 15,636.42	\$ 15,962.42	\$ 16,631.86	\$ 48,430.71	\$ 17,621.76	\$ 18,212.15	\$ 19,222.75	\$ 55,056.66	\$ 187,792.46	\$ 3,234.40	\$ 3,786.00	\$ 194,812.86	\$ 321,732.48
<b>MONTHLY NET PROFIT/(LOSS)</b>	\$ 3,299.20	\$ 5,402.38	\$ 6,098.77	\$ 14,800.34	\$ 60,093.63	\$ 61,417.63	\$ 64,948.74	\$ 186,459.99	\$ 68,156.79	\$ 70,554.55	\$ 74,658.95	\$ 213,370.29	\$ 759,279.49	\$ 9,724.70	\$ 11,964.90	\$ 780,969.09	\$ 1,195,599.72
<b>YEAR-TO-DATE NET PROFIT/(LOSS)</b>	\$ 3,299.20	\$ 8,701.58	\$ 14,800.34		\$ 74,893.97	\$ 136,311.60	\$ 201,260.34		\$ 269,417.12	\$ 339,971.68	\$ 414,630.63		\$ 1,173,910.12	\$ 1,183,634.82	\$ 1,195,599.72		

THIS SECTION POPULATES AUTOMATICALLY

PROFIT & LOSS RATIOS	JAN	FEB	MAR	Q1 TOTAL	APR	MAY	JUN	Q2 TOTAL	JUL	AUG	SEPT	Q3 TOTAL	OCT	NOV	DEC	Q4 TOTAL	YR TOTAL
<b>GROSS MARGIN</b> <small>(Gross Profit/Net Income)</small>	0.3500	0.3500	0.3500		1.6500	1.6500	1.6500		1.6500	1.6500	1.6500		1.6500	1.6500	1.6500		
<b>NET MARGIN</b> <small>(Net Profit/Net Income)</small>	0.1279	0.1369	0.1387		1.3093	1.3096	1.3104		1.3110	1.3115	1.3122		1.3228	1.2382	1.2534		
<b>MARK-UP</b> <small>((Net Income Less Cost of Goods Sold)/(Cost of Goods Sold)) x 100</small>	0.54	0.54	0.54		-2.54	-2.54	-2.54		-2.54	-2.54	-2.54		-2.54	-2.54	-2.54		
<b>BREAK-EVEN</b> <small>(Expenses)/((1-(Cost of Goods Sold/Net Income))</small>	16373.7143	24021.6343	26553.9543		9476.6194	9674.1952	10201.1297		10679.8558	11037.6655	11650.1503		113813.6109	1960.2448	2294.5430		

ENTER DETAILED INFO BELOW

MONTHLY INCOME	JAN	FEB	MAR	Q1 TOTAL	APR	MAY	JUN	Q2 TOTAL	JUL	AUG	SEPT	Q3 TOTAL	OCT	NOV	DEC	Q4 TOTAL	YR TOTAL
<b>SALES</b>																	
SALES OF GOODS	\$ 25,800.00	\$ 39,457.00	\$ 43,979.00	\$ 109,236.00	\$ 45,897.00	\$ 46,897.00	\$ 49,564.00	\$ 142,358.00	\$ 51,987.00	\$ 53,798.00	\$ 56,898.00	\$ 162,683.00	\$ 573,983.00	\$ 7,854.00	\$ 9,546.00	\$ 591,383.00	\$ 1,005,640.00
COMMISSIONS/FEES/ETC.				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL SALES</b>	\$ 25,800.00	\$ 39,457.00	\$ 43,979.00	\$ 109,236.00	\$ 45,897.00	\$ 46,897.00	\$ 49,564.00	\$ 142,358.00	\$ 51,987.00	\$ 53,798.00	\$ 56,898.00	\$ 162,683.00	\$ 573,983.00	\$ 7,854.00	\$ 9,546.00	\$ 591,383.00	\$ 1,005,640.00
<b>LESS DISCOUNTS/COMMISSIONS</b>																	
DISCOUNTS GIVEN				\$ -				\$ -				\$ -				\$ -	\$ -
COMMISSIONS PAID				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL DISCOUNTS/COMMISSIONS</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL NET INCOME</b>	\$ 25,800.00	\$ 39,457.00	\$ 43,979.00	\$ 109,236.00	\$ 45,897.00	\$ 46,897.00	\$ 49,564.00	\$ 142,358.00	\$ 51,987.00	\$ 53,798.00	\$ 56,898.00	\$ 162,683.00	\$ 573,983.00	\$ 7,854.00	\$ 9,546.00	\$ 591,383.00	\$ 1,005,640.00
<b>COGS</b> <small>Cost of Goods Sold</small>																	
STOCK PURCHASED	\$ 16,770.00	\$ 25,647.05	\$ 28,586.35	\$ 71,003.40	\$ 29,833.05	\$ 30,483.05	\$ 32,216.60	\$ 92,532.70	\$ 33,791.55	\$ 34,968.70	\$ 36,983.70	\$ 105,743.95	\$ 373,088.95	\$ 5,105.10	\$ 6,204.90	\$ 384,398.95	\$ 653,679.00
				\$ -				\$ -				\$ -				\$ -	\$ -
<b>SUBTOTAL COGS</b>	\$ 16,770.00	\$ 25,647.05	\$ 28,586.35	\$ 71,003.40	\$ (29,833.05)	\$ (30,483.05)	\$ (32,216.60)	\$ (92,532.70)	\$ (33,791.55)	\$ (34,968.70)	\$ (36,983.70)	\$ (105,743.95)	\$ (373,088.95)	\$ (5,105.10)	\$ (6,204.90)	\$ (384,398.95)	\$ (511,672.20)
LESS CLOSING STOCK				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL COGS</b>	\$ 16,770.00	\$ 25,647.05	\$ 28,586.35	\$ 71,003.40	\$ (29,833.05)	\$ (30,483.05)	\$ (32,216.60)	\$ (92,532.70)	\$ (33,791.55)	\$ (34,968.70)	\$ (36,983.70)	\$ (105,743.95)	\$ (373,088.95)	\$ (5,105.10)	\$ (6,204.90)	\$ (384,398.95)	\$ (511,672.20)
<b>GROSS PROFIT</b>	\$ 9,030.00	\$ 13,809.95	\$ 15,392.65	\$ 38,232.60	\$ 75,730.05	\$ 77,380.05	\$ 81,780.60	\$ 234,890.70	\$ 85,778.55	\$ 88,766.70	\$ 93,881.70	\$ 268,426.95	\$ 947,071.95	\$ 12,959.10	\$ 15,750.90	\$ 975,781.95	\$ 1,517,332.20

EXPENSES - OPERATIONAL	JAN	FEB	MAR	Q1 TOTAL	APR	MAY	JUN	Q2 TOTAL	JUL	AUG	SEPT	Q3 TOTAL	OCT	NOV	DEC	Q4 TOTAL	YR TOTAL
<b>GENERAL/ADMIN</b>																	
BANKING FEES	\$ 1,057.80	\$ 1,617.74	\$ 1,803.14	\$ 4,478.68	\$ 1,881.78	\$ 1,922.78	\$ 2,032.12	\$ 5,836.68	\$ 2,131.47	\$ 2,205.72	\$ 2,332.82	\$ 6,670.00	\$ 23,533.30	\$ 322.01	\$ 391.39	\$ 24,246.70	\$ 41,232.06
CONSULT FEES				\$ -				\$ -				\$ -				\$ -	\$ -
OFFICE SUPPLIES				\$ -				\$ -				\$ -				\$ -	\$ -
LICENSE FEES	\$ 50.00	\$ 50.00	\$ 50.00	\$ 150.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 150.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 150.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 150.00	\$ 600.00
BUSINESS INSURANCE				\$ -				\$ -				\$ -				\$ -	\$ -
				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL GENERAL/ADMIN</b>	\$ 1,107.80	\$ 1,667.74	\$ 1,853.14	\$ 4,628.68	\$ 1,931.78	\$ 1,972.78	\$ 2,082.12	\$ 5,986.68	\$ 2,181.47	\$ 2,255.72	\$ 2,382.82	\$ 6,820.00	\$ 23,583.30	\$ 372.01	\$ 441.39	\$ 24,396.70	\$ 41,832.06
<b>OPERATIONS</b>																	
TRAVEL				\$ -				\$ -				\$ -				\$ -	\$ -
TRANSPORTATION				\$ -				\$ -				\$ -				\$ -	\$ -
CLEANING SVCS & SUPPLIES				\$ -				\$ -				\$ -				\$ -	\$ -
SUBSCRIPTIONS				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL OPERATIONS</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>MARKETING/PROMO</b>																	
ADVERTISING	\$ 903.00	\$ 1,381.00	\$ 1,539.27	\$ 3,823.26	\$ 7,573.01	\$ 7,738.01	\$ 8,178.06	\$ 23,489.07	\$ 8,577.86	\$ 8,876.67	\$ 9,388.17	\$ 26,842.70	\$ 94,707.20	\$ 1,295.91	\$ 1,575.09	\$ 97,578.20	\$ 151,733.22
PROMO				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL MARKETING/PROMO</b>	\$ 903.00	\$ 1,381.00	\$ 1,539.27	\$ 3,823.26	\$ 7,573.01	\$ 7,738.01	\$ 8,178.06	\$ 23,489.07	\$ 8,577.86	\$ 8,876.67	\$ 9,388.17	\$ 26,842.70	\$ 94,707.20	\$ 1,295.91	\$ 1,575.09	\$ 97,578.20	\$ 151,733.22
<b>WEBSITE/MOBILE APP</b>																	
DOMAIN				\$ -				\$ -				\$ -				\$ -	\$ -
HOSTING				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL WEBSITE/MOBILE APP</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>OCCUPANCY</b>																	
RENT/LEASE 12%	\$ 3,096.00	\$ 4,734.84	\$ 5,277.48	\$ 13,108.32	\$ 5,507.64	\$ 5,627.64	\$ 5,947.68	\$ 7,117.90	\$ 6,238.44	\$ 6,455.76	\$ 6,827.76	\$ 19,521.96	\$ 68,877.96	\$ 942.48	\$ 1,145.52	\$ 70,965.96	\$ 110,714.14
INTERNET				\$ -				\$ -				\$ -				\$ -	\$ -
ELECTRIC				\$ -				\$ -				\$ -				\$ -	\$ -
GAS				\$ -				\$ -				\$ -				\$ -	\$ -

WATER/SEWAGE				\$ -				\$ -				\$ -				\$ -	\$ -
WASTE REMOVAL				\$ -				\$ -				\$ -				\$ -	\$ -
RECYCLING/SHREDDING				\$ -				\$ -				\$ -				\$ -	\$ -
REPAIR/MAINTENANCE				\$ -				\$ -				\$ -				\$ -	\$ -
PROPERTY INSURANCE				\$ -				\$ -				\$ -				\$ -	\$ -
SECURITY				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL OCCUPANCY</b>	\$ 3,096.00	\$ 4,734.84	\$ 5,277.48	\$ 13,108.32	\$ 5,507.64	\$ 5,627.64	\$ 5,947.68	\$ 17,082.96	\$ 6,238.44	\$ 6,455.76	\$ 6,827.76	\$ 19,521.96	\$ 68,877.96	\$ 942.48	\$ 1,145.52	\$ 70,965.96	\$ 120,679.20
<b>AUTOMOTIVE</b>																	
FUEL				\$ -				\$ -				\$ -				\$ -	\$ -
SERVICE				\$ -				\$ -				\$ -				\$ -	\$ -
PARTS/MAINTENANCE				\$ -				\$ -				\$ -				\$ -	\$ -
INSURANCE				\$ -				\$ -				\$ -				\$ -	\$ -
REGISTRATION				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL AUTOMOTIVE</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>ADDITIONAL</b>																	
MONTHLY PAYMENT	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 7,488.00
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
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OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL ADDITIONAL</b>	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 624.00	\$ 624.00	\$ 624.00	\$ 1,872.00	\$ 7,488.00
<b>TOTAL EXPENSES - OPERATIONAL</b>	\$ 5,730.80	\$ 8,407.57	\$ 9,293.88	\$ 23,432.26	\$ 15,636.42	\$ 15,962.42	\$ 16,831.86	\$ 48,430.71	\$ 17,621.76	\$ 18,212.15	\$ 19,222.75	\$ 55,056.66	\$ 187,792.46	\$ 3,234.40	\$ 3,786.00	\$ 194,812.86	\$ 321,732.48
<b>EXPENSES - EMPLOYMENT</b>	JAN	FEB	MAR	Q1 TOTAL	APR	MAY	JUN	Q2 TOTAL	JUL	AUG	SEPT	Q3 TOTAL	OCT	NOV	DEC	Q4 TOTAL	YR TOTAL
<b>PERMANENT</b>																	
SALARIES/WAGES				\$ -				\$ -				\$ -				\$ -	\$ -
BONUS PAY				\$ -				\$ -				\$ -				\$ -	\$ -
INCREASES				\$ -				\$ -				\$ -				\$ -	\$ -
BENEFITS				\$ -				\$ -				\$ -				\$ -	\$ -
INSURANCE				\$ -				\$ -				\$ -				\$ -	\$ -
RECRUITMENT				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL PERMANENT EMPLOYMENT</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>CASUAL</b>																	
SALARIES/WAGES				\$ -				\$ -				\$ -				\$ -	\$ -
BONUS PAY				\$ -				\$ -				\$ -				\$ -	\$ -
INCREASES				\$ -				\$ -				\$ -				\$ -	\$ -
INSURANCE				\$ -				\$ -				\$ -				\$ -	\$ -
BENEFITS				\$ -				\$ -				\$ -				\$ -	\$ -
RECRUITMENT				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
OTHER				\$ -				\$ -				\$ -				\$ -	\$ -
<b>TOTAL CASUAL EMPLOYMENT</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL EXPENSES - EMPLOYMENT</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL EXPENSES</b>	\$ 5,730.80	\$ 8,407.57	\$ 9,293.88	\$ 23,432.26	\$ 15,636.42	\$ 15,962.42	\$ 16,831.86	\$ 48,430.71	\$ 17,621.76	\$ 18,212.15	\$ 19,222.75	\$ 55,056.66	\$ 187,792.46	\$ 3,234.40	\$ 3,786.00	\$ 194,812.86	\$ 321,732.48

# LIBATION STATION

PRESENTED JUNE 2022

DETAILED PROFIT & LOSS	JAN	FEB
NUMBER OF MACHINES	10	50
HOTEL REVENUE	\$ 30,960.00	\$ 236,742.00
CLIENT REVENUE	\$ 19,795.20	\$ 162,071.34
AFFY REVENUE	\$ 13,196.80	\$ 108,047.56

MAR	APR	MAY	JUN	JUL
100	100	100	100	100
\$ 527,748.00	\$ 550,764.00	\$ 562,764.00	\$ 594,768.00	\$ 623,844.00
\$ 365,925.96	\$ 888,020.64	\$ 3,605,617.68	\$ 3,685,057.68	\$ 3,896,924.16
\$ 243,950.64	\$ 592,013.76	\$ 2,403,745.12	\$ 2,456,705.12	\$ 2,597,949.44

AUG	SEPT	OCT	NOV	DEC
100	100	100	100	100
\$ 645,576.00	\$ 682,776.00	\$ 6,887,796.00	\$ 94,248.00	\$ 114,552.00
\$ 11,187,599.52	\$ 4,089,407.28	\$ 4,233,273.12	\$ 4,479,537.12	\$ 12,802,217.52
\$ 7,458,399.68	\$ 2,726,271.52	\$ 2,822,182.08	\$ 2,986,358.08	\$ 8,534,811.68

YR TOTAL

1060

\$ 11,552,538.00

\$ 49,415,447.22

\$ 32,943,631.48

# LIBATION STATION product mix

Slots	45
# Bays	10
Rows	5
Slots per Row	9

## Product Layout

	Column 1	Column 2
1 Row	Rapstar	Rapstar
2 Row	Jack Daniels	Bulleit
3 Row	Canadian	Japanese
4 Row	VS Cognac	VSOP
5 Row	1800 Blanco	1800 Reposado

## Product Types

1 Energy	Rapstar
1 Tequila	1800 Blanco
1 Gin	London Dry
1 Vodka	Vodka plain
1 Rum	Rum White
1 Whisky	Canadian
1 Cognac	VS Cognac
1 Liqueur	Fireball
1 Bourbon	Jack Daniels
White Wine	Red Wine

## Product Prices

	Retail Price	Whole Price	Count	# of Bottles
1800 Blanco	\$49.99	\$25.00	1	5
Rum	\$34.99	\$17.50	2	1
Whisky	\$35.99	\$18.00	3	5
Cognac	\$36.99	\$18.50	4	2
Bourbon	\$24.99	\$12.50	5	5
London Dry	\$34.99	\$17.50	6	1

Vodka plain	\$54.99	\$27.50	7	5
Canadian	\$22.99	\$11.50	8	1
VS Cognac	\$27.99	\$14.00	9	1
Fireball	\$13.99	\$7.00	10	1
Jack Daniels	\$34.99	\$17.50	11	5
1800 Reposado	\$49.99	\$25.00	12	2
Old Tom	\$34.99	\$17.50	13	0
Vodka Pineapple	\$54.99	\$27.50	14	3
Rum Spiced	\$12.99	\$6.50	15	0
Japanese	\$41.99	\$21.00	16	0
VSOP	\$39.97	\$19.99	17	0
Grand Marnier	\$38.99	\$19.50	18	2
Bulleit	\$24.99	\$12.50	19	5
1800 Anejo	\$49.99	\$25.00	20	5
Genever	\$34.99	\$17.50	21	0
Vodka Peach	\$54.99	\$27.50	22	5
Tennessee	\$34.99	\$17.50	23	1
XO	\$54.99	\$27.50	24	0
Baileys	\$24.99	\$12.50	25	0
White Wine	\$22.99	\$11.50	26	0
Red Wine	\$19.99	\$10.00	27	0
Sparkling Red	\$15.99	\$8.00	28	0
Wine	\$18.99	\$9.50	29	0
	\$1,004.69	\$502.35		55

# Turns to Produce \$50,000	89.23
# Turns Per Day	2.97
Deliveries per day	2.97426517
# clients per day	1.83333333



Column 3	Column 4	Column 5	Column 6	Column 7
Rapstar	plain	Pineapple	Peach	plain
Jim Beam	London Dry	Old Tom	Genever	plain
Tennessee	Fireball	Grand Marnier	Baileys	Canadian
XO	white	spiced	white	Jack Daniels
1800 Anejo	1800 Blanco	1800 Reposado	1800 Anejo	White wine

Rapstar	Rapstar
1800 Reposado	1800 Anejo
Old Tom	Genever
Vodka Pineapple	Vodka Peach
Rum Spiced	white
Japanese	Tennessee
VSOP	XO
Grand Marnier	Baileys
Bulleit	Jim Beam
Sparkling Red	Wine

Start Inventory	Profit Per Turn
\$124.98	\$62.49
\$17.50	\$8.75
\$89.98	\$44.99
\$36.99	\$18.50
\$62.48	\$31.24
\$17.50	\$8.75



Column 8

Pineapple

Pineapple

Japanese

Bulleit

Red Wine

Column 9

Peach

Peach

Tennessee

Jim Beam

Sparkling Red