

AI Retail Dispensing Projections

AI Retail Dispensing Revenue per month

Machine Assumptions		Ammo										
Machines - Starting		10										
Machines - Growth Per Month		10										
Revenue per day		\$2,500										
Margin		50%										
Other Assumptions												
Card Processing Fees		4.5%										
Other Expenses		10.0%										
Capex per Machine		(\$25,000)										
Gross Revenue	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Machines - Formula	10	20	30	40	50	60	70	80	90	100	110	120
Days per month	30	30	30	30	30	30	30	30	30	30	30	30
Revenue - Formula	\$750,000	\$1,500,000	\$2,250,000	\$3,000,000	\$3,750,000	\$4,500,000	\$5,250,000	\$6,000,000	\$6,750,000	\$7,500,000	\$8,250,000	\$9,000,000
Total Revenue	\$750,000	\$1,500,000	\$2,250,000	\$3,000,000	\$3,750,000	\$4,500,000	\$5,250,000	\$6,000,000	\$6,750,000	\$7,500,000	\$8,250,000	\$9,000,000
Cost of Goods												
Cogs - Formula	(\$375,000)	(\$750,000)	(\$1,125,000)	(\$1,500,000)	(\$1,875,000)	(\$2,250,000)	(\$2,625,000)	(\$3,000,000)	(\$3,375,000)	(\$3,750,000)	(\$4,125,000)	(\$4,500,000)
Total Cogs	(\$375,000)	(\$750,000)	(\$1,125,000)	(\$1,500,000)	(\$1,875,000)	(\$2,250,000)	(\$2,625,000)	(\$3,000,000)	(\$3,375,000)	(\$3,750,000)	(\$4,125,000)	(\$4,500,000)
Gross Profit	\$375,000	\$750,000	\$1,125,000	\$1,500,000	\$1,875,000	\$2,250,000	\$2,625,000	\$3,000,000	\$3,375,000	\$3,750,000	\$4,125,000	\$4,500,000
Location Rent (10%)	(\$75,000)	(\$150,000)	(\$225,000)	(\$300,000)	(\$375,000)	(\$450,000)	(\$525,000)	(\$600,000)	(\$675,000)	(\$750,000)	(\$825,000)	(\$900,000)
Merchant processing fees (4.5%)	(\$33,750)	(\$67,500)	(\$101,250)	(\$135,000)	(\$168,750)	(\$202,500)	(\$236,250)	(\$270,000)	(\$303,750)	(\$337,500)	(\$371,250)	(\$405,000)
Total Expenses	(\$108,750)	(\$217,500)	(\$326,250)	(\$435,000)	(\$543,750)	(\$652,500)	(\$761,250)	(\$870,000)	(\$978,750)	(\$1,087,500)	(\$1,196,250)	(\$1,305,000)
EBITDA	\$266,250	\$532,500	\$798,750	\$1,065,000	\$1,331,250	\$1,597,500	\$1,863,750	\$2,130,000	\$2,396,250	\$2,662,500	\$2,928,750	\$3,195,000
Capital Expenditure - Formula	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)
Total Capital Expenditure	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)	(\$250,000)
Net Profit	\$16,250	\$282,500	\$548,750	\$815,000	\$1,081,250	\$1,347,500	\$1,613,750	\$1,880,000	\$2,146,250	\$2,412,500	\$2,678,750	\$2,945,000
Annualised Cashflows												
Revenue	\$58,500,000											
Cogs	(\$29,250,000)											
Gross Profit	\$29,250,000											
Operating Expenses	(\$8,482,500)											
EBITDA	\$20,767,500											
Capital Expenditure	(\$3,000,000)											
Net Profit	\$17,767,500											